



GLI 2018 North American Regulators Roundtable

Agenda at a Glance

Tuesday, March 6, 2018

5:00 – 8:00 p.m. **Early Conference Registration Open**
Outside of Egyptian Ballroom

Wednesday, March 7, 2018

7:30 a.m. – 4:30 p.m. **Conference Registration and Information Desk Open**

7:30 – 9:00 a.m. **Continental Breakfast and Networking**
Egyptian Ballroom

GENERAL SESSIONS

9:00 – 9:15 a.m. **Welcome and Opening Remarks – James Maida, President & CEO, GLI**
Egyptian Ballroom

9:15 – 10:15 a.m. **Keynote Address: Kerry Bubolz, President, Vegas Golden Knights**
Major League Sports: How the Vegas Golden Knights are Impacting Las Vegas
Egyptian Ballroom

10:15 – 10:30 a.m. **Refreshment Break and Networking**
Egyptian Ballroom

10:30 a.m. – Noon **Embracing Technology: The Future of Gaming Innovations**
Egyptian Ballroom

If you only have to know 10 things about new technologies, these are the 10! In this attendee-favorite annual session, we will draw a circle around the crucial buzzwords of the day and present what you really need to know about them. This year's session will be a mix of concepts and products that are happening now, will happen soon, and may be coming in the near future. We will present some ideas that are on your radar, and some concepts you might not expect and might not be tracking, including big data collection on *how* people are playing, eSports, evolution of skill games, iGaming expansion, iLottery, responsible gaming, and the elephant in the room – sports wagering.

James Maida, President & CEO, GLI
Chad Kornett, Director, Technical Compliance, GLI



Noon – 1:30 p.m.

Networking Buffet Lunch

Lotus Ballroom

INNOVATION ROOM

1:30 – 5:00 p.m.

Details Coming Soon!

CONCURRENT BREAKOUT SESSIONS

1:30 – 2:30 p.m.

Workshop 1: Bulletproof Services – Stop Risking Your Business: Disaster Recovery is Now Within Reach for Everyone (*One Time Only*)

Galleria C

Many organizations realize how important disaster recovery is to their business but have assumed it's out of reach financially or just simply too complex of a project to tackle on their own. Do you have a solid plan in place to help your business recover in the event of a natural or man-made disaster?

When your business is down there is a real cost. This can range from several thousand dollars a day to millions depending on your business. Disaster Recovery has often been seen as unaffordable, complex and not feasible to put a capability in place, let alone do the planning and testing for a Disaster Scenario. You may be thinking that a strong, sound disaster recovery (DR) plan is going to cost you far too much in time, energy and cost but recovery technology is now more than ever within your reach and can be more affordable than you think with today's technology.

In this session we will walk you through what's important in a DR planning exercise with of the ultimate goal of minimizing the impact of an outage and to get your business back up on its feet as quickly as possible. In addition, we will discuss some of the technology available today that can bring DR within reach for your company.

Workshop 2: GLI University Training Program

Galleria D

GLI University was created to help regulators keep abreast of emerging technologies as they are being developed. The curriculum is a collection of intensive learning modules designed specifically to help regulators stay at the very top of their game, armed with critically vital and up-to-date information. This session will cover our training program and classes from which individual regulatory agencies can choose classes to meet their current training needs.



**Workshop 3: Advance Game Concepts & Skill-Based Gaming
“A Deeper Look”**

Galleria E

Before a game or system arrives on your casino floor or even in the lab, suppliers have spent months (years in some cases) in their R&D centers bringing innovation to life. So what does that process involve, how do suppliers view innovation, what are their methodologies, and what do they do to spur innovation from their various development teams? This session features multiple cutting-edge suppliers to talk you through their process. We will also pose thought-provoking questions, including can we create a phased approval process that would combine lab testing with real-world results, and could live testing help spur innovation by helping to lessen blow of front-end costs?

2:30 – 2:45 p.m.

Refreshment Break and Networking

Egyptian Ballroom

2:45 – 3:45 p.m.

**Workshop 1: Bulletproof Services - Benefits of Best of Breed Project
Management (One Time Only)**

Galleria C

When undertaking a multi-year gaming system modernization project it can be risky and time consuming, require significant investment, time from key organizational resources and senior management commitment. Often, an operator of a casino or lottery can have difficulty managing system modernization projects while still being required to perform their ongoing day-to-day operational activities. Historical results identify a number of critical areas that will generate problems if not managed effectively.

Discover and utilize best-of-breed methodologies for delivery of critical gaming projects. Promote cost containment, speed to market, quality, security, improved customer engagement, streamlined business processes and managed regulatory changes. End-to-end service delivery methods brings a complete governance, planning, execution, control and monitoring structure to your modernization project. Enable your business delivering on time and on budget projects while achieving your business benefits.

Workshop 2: GLI University Forensic Investigations (One Time Only)

Galleria D

**Workshop 3: Advance Game Concepts & Skill-Based Gaming
“A Deeper Look” (Repeat)**

Galleria E

3:50 – 4:50 p.m.

**Workshop 1: Bulletproof Services - Making the Most of Your IT Investment
(One Time Only)**

Galleria C



You don't have time to focus on every aspect of getting the most from your IT investment. With a business to run and revenue generating activity to support, sometimes IT is like the engine under the car hood that never gets lifted up. We get it, versions of software get old, equipment too but at some point you are putting your revenue generating operations at too much risk. If you are worried about looming deadlines about end of support for Office 2010, Windows 7 and your aging Cisco Unified Communications solution you're not alone.

Many organizations have put off key upgrades, delaying costs in favor of steady state operations. But is it only cost you are deferring, or are they really key features and enhancements that can change the way you operate today for the better. We know your Casino isn't going to the cloud anytime soon but that doesn't mean that there's not a lot to be gained by modernizing your IT operating environment. Your team doesn't have enough time and you don't have enough trust built up with IT Service Providers to give you the confidence needed to let them help. That's where we come in. Bulletproof, a GLI Company, trusted in the gaming industry for decades to provide quality and service to our client base. We have the key resources and experience to help your organization get to modern platforms without having to figure it all out yourself.

In this session learn more about the features and benefits of the latest Microsoft operating systems and productivity software, email and collaboration tools. Learn how a modern platform enhances the security and stability of your organization even without saying Cloud once in the sentence. We'll walk you through a recent case study with Swinomish Casino and Resort that saw the organization modernize their VM Ware virtualization platform, servers and storage as well as Microsoft Exchange all without downtime.

Workshop 2: GLI University Training Program *(Repeat)*

Galleria D

**Workshop 3: Advance Game Concepts & Skill-Based Gaming
"A Deeper Look" *(Repeat)***

Galleria E

6:00 – 9:00 p.m.

**Networking Cocktail Reception: Foundation Room
Mandalay Bay Resort and Casino**



Thursday, March 8, 2018

8:00 a.m. – 3:00 p.m. **Conference Registration and Information Desk Open**
Outside of Egyptian Ballroom

8:00 – 9:00 a.m. **Continental Breakfast and Networking**
Egyptian Ballroom

GENERAL SESSIONS

9:00 – 9:15 a.m. **Welcome and Remarks – James Maida, President & CEO, GLI**
Egyptian Ballroom

9:15 – 10:15 a.m. **Shaping Technical Standards in the Present & Preparing for the Future**
Egyptian Ballroom

Today, States, Tribes, ITLs and other organizations like GSA each create technical standards. However, because technology changes every single day, how can these various groups shape technical standards to keep up? How could new technical standards affect compacts? And how can we get the best regulations without having hundreds of variances that could slow time-to-market and/or make pass-through costs too expensive? This session will meet these questions and more head-on as we get to the heart of the issue of what standards mean and what purpose they serve.

10:15 – 10:30 a.m. **Refreshment Break and Networking**
Egyptian Ballroom

10:30 a.m. – 11:30 a.m. **Gaming Legislation 2018: Will It Be the Most Active in Years?**
Egyptian Ballroom

Pennsylvania's far-reaching gaming legislation in 2017 could set the stage for one of the most active wave of policy changes in years. Louisiana and Massachusetts completed extensive gaming policy studies and a variety of states will continue to deal with sports-related betting, Internet gaming and consideration of new gaming technologies and delivery channels. This panel of regulators, experienced legislative experts and industry analysts will explore the wide variety of policy changes to be considered in 2018 and bring you the latest news, inside information and practical knowledge that will be needed to navigate the myriad of policy changes ahead.

11:30 a.m. – 1:00 p.m. **Networking Buffet Lunch**
Lotus Ballroom



1:00 – 2:00 p.m.

Blockchain Technology & Cryptocurrency “The Mindset Shift”

Egyptian Ballroom

There are certain industries with which Blockchain technology and Cryptocurrencies have been able to connect on a deeper level, gambling being one, especially online. Some of the most interesting tech and gaming innovators are finding opportunities adjacent to regulatory shifts. As concerns over security, anonymity, and financial transparency prevail, these companies may not get the attention they deserve due to lack of knowledge amongst the gaming community as well as fears of potential regulatory barriers. This educational panel features business, technology and legal experts with an understanding of the breakthroughs, benefits and challenges of Blockchain technology and Cryptocurrencies seeking to change the fabric of gaming.

INNOVATION ROOM

1:15 – 3:15 p.m.

Details Coming Soon!

2:00 – 2:15 p.m.

Refreshment Break and Networking

Egyptian Ballroom

2:15 – 3:15 p.m.

Sports Betting & Wagering: “The Fast Track”

Egyptian Ballroom

A major sports betting and wagering case is under review at the Supreme Court, and the ruling could have major implications for jurisdictions across the U.S. So when a state is “next” to have sports betting, what does that really mean? How do modern sports books really work? And what are the security risks and concerns in the migration from standard sports books to online books? This session brings the industry’s leading experts together to discuss potential pitfalls, best practices, and crucial areas of risk protection including technical and internal controls, protecting the player data, and reputation management.

Closing Remarks

*** The Agenda is Subject to Change.**



Hotel Information

Conference Location: Luxor Las Vegas, 3900 S. Las Vegas Blvd., Las Vegas, NV 89119

Conference Registration/Check-In and Information

- Registration is available at www.gaminglabs.com/roundtable2018
- Attendees need to register only one time
- Early check-in: Tuesday, March 6th, 5:00 – 8:00 p.m.
- Check-in: Wednesday, March 7th, 7:30 a.m. – 4:30 p.m.
- Check-in: Thursday, March 8th, 8:00 a.m. – 3:00 p.m.

Networking Opportunities

Refreshment Break and Networking:

- Wednesday, March 7th, 10:00 – 10:30 a.m. / 2:30 – 3:00 p.m.
- Thursday, March 8th, 10:15 – 10:30 a.m. / 2:15 – 2:30 p.m.

Buffet Lunch:

- Wednesday, March 7th, Noon – 1:30 p.m.
- Thursday, March 8th, Noon – 1:00 p.m.

Networking Cocktail Event*

Join us on Wednesday, March 7th from 6:00 – 9:00 p.m. at the Foundation Room inside Mandalay Bay Resort and Casino for drinks and food with fellow Roundtable attendees, speakers and industry suppliers. All registered Roundtable attendees and guests will enter through the VIP entrance.

**Attendees must be 21 or older.*